turnkey EMR that could save you up to 50% more.

Discover the benefits of electronic medical records (EMR), practice management and e-prescribing all in one cost-effective solution.

Sam's Club® has joined with eClinicalWorks® and Dell® to provide a turnkey EMR and practice management package at an outstanding value specifically for Sam's Club Plus® Members.

Read on for details!

Dell Latitude XT :2 3.5 lbs.Thin and light notebook computer 12.1 inch widescreen, resolution 1280 x 800

What does the package include?

- Front-office management: patient registration and appointment scheduling
- Mid-office management: electronic medical records
- Back-office management electronic billing
- Bundled hardware for the ultimate in convenience and value
- Installation, training and support

What are the benefits to using an EMR system?

Clinical benefits
- Real-time alerts and clinical decision support lead to a reduction in medical errors
- Improves disease management
- Increases prescription compliance
- Reduces adverse drug reactions
- Improves patient satisfaction

Financial benefits
Reduces overhead and transcription costs • Simplifies billing and increases revenue • Increases capacity and therefore patient volume
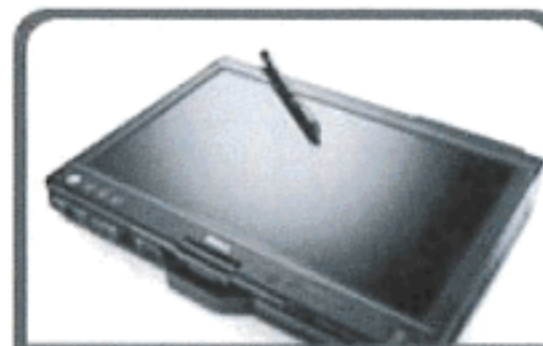
Why choose eClinicalWorks, Dell and Sam's Club?

Best value! Sam's Club offers outstanding savings on both the hardware and software. This offering is designed specifically for Sam's Club Members
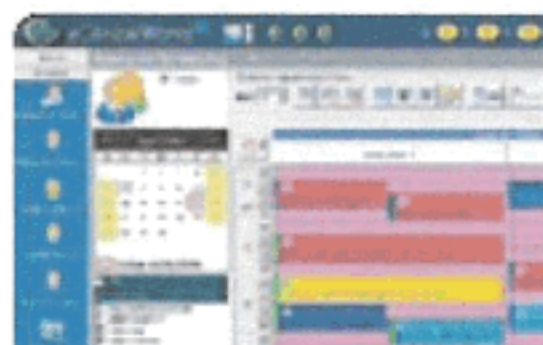• You receive a turnkey package: hardware, software, installation, training and support are included; eClinicalWorks* does the training for you, and Dell provides Basic Hardware Support**
• eClinicalWorks provides best-in-class EMR technology on an award-winning software platform • High customer satisfaction: 98.9% renewal rate • eClinicalWorks EMR v8.0 is certified by the Certification Commission for Healthcare Information Technology (CCHIT).
• Through the American Recovery and Reinvestment Act of 2009, eligible physicians could receive $44,000 to $64,000 over five years beginning in 2011 for deploying and using certified EMRs *

Front-office Management: Patient registration and appointment scheduling

Electronic Medical Records: Update patient information and utilize clinical decision support features

eClinicalWorks

eClinicalWorks terms and conditions may apply. Go to eclinicalworks.com for details.
 ** Basic Hardware Support terms and conditions may apply. Go to www.dell.com/servicedescriptions for details. Upgraded service plans also available.
 *** Check with your tax advisor for additional details

To learn more about this bundled offering and what it can do for you, call 1.866.653.1933 or e-mail samsclub@eclinicalworks.com. For more information, visit samclub.com/health.

Sam's Club EMR Package Pricing*

After you purchase the hardware, you have the option to lease or buy the software. Scroll down for available pricing packages.

Dell hardware and services base bundle (Optional)

Item	Qty	Description
Desktop	3	OptiPlex 760 Small Form FactorCore 2 Duo E7200/2.53GHz,3M,1066FSB , 2GB,Non-ECC,800MHz , USB Enhanced Multimedia Keyboard, Dell E178FP Flat Panel, Integrated Video, 80GB SATA, Windows XP Professional w/ Vista Business License, Optical Mouse, Dell AX510PA black Sound Bar for Entry Level Flat Panel, 3 Years Basic Support: Next Business Day Parts and Labor Onsite Response. MS Office Basic and 3 Year Norton.
Tablet Notebook	1	Latitude XT2, Core2 Duo U7700 1.33GHz ULV, 533Mhz, 2M L2 Cache, 12.1 inch WXGA DLV LCD , 2.0GB, DDR2 SDRAM, ATI Integrated Graphics RadeonXpress X1250, 80GB Hard Drive, USB Enhanced Multimedia Keyboard, Dell E178FP Flat Panel, Integrated Video, MBASE W/8X DVD+/- RW, USB 2-Button Mouse, Dell USB Keyboard, Windows XP Tablet PC Edition 2005, Dell Wireless 1505 Draft 802.11n, 3 Years Basic Support: Next Business Day Parts and Labor Onsite Response MS Office Basic and 3 Year Norton.

eCW Fax Server 1 (Mainpine card)	1	OptiPlex 760 Small Form FactorCore 2 Duo E7200/2.53GHz,3M,1066FSB, 2GB,Non-ECC,800MHz, Integrated Video,GMA3100, 80GB SATA, Windows XP Professional w/ Vista Business License, Single Port Mainpinecard, 3 Years Basic Support: Next Business Day Parts and Labor Onsite Response.
Printer	1	Dell Laser Printer 2330DN, 3 Year Printer Advance Exchange Limited Warranty, 550 sheet spare drawer
Scanner	1	FI-6130 CL DPX SHTFEDSCAN-40PPM USB 2.0 VRS PRO 4
Wireless Network Firewal	1	TotalSecure 3G TZ190 All-in-One Wireless Network Firewall / VPN Client licenses
8 Port Network Switch	1	PowerConnect 2708, 8 Port GbE Web-managed Switch-R, 3 Year NextBusiness Day Parts and Labor On-Site Service
4 Port KVM 1 Switch w/ cables	1	4PT DVI KVM W AUDIO-DVI USB 3.5MM W 4-CBLS
10' CAT5E Patch Cable	6	CAT5E RJ45M PATCH CABLE-10FT BLUE
Straps	2	11-inch Hook and Loop Cable Management Straps (12 per pack)
USB Cable	1	Male to Male USB Cable - 10FT
Surge Protector	4	Guardian Surge Protector 6 outlet
Portable Lock	1	Kensington Microsaver Security Lock (portable)
Desktop Lock	4	Kensington Microsaver Chassis Lock (desktop)
Site Assessment	1	Onsite Dell technician performs an onsite assessment of the office to determine power, cabling and ISP needs to accommodate bundled hardware and eCW application. One needed per physical site.
Project Management 12 weeks	1	12 Weeks of coordinated Dell and eClinicalWorks Project Management to assist your practice in preparing for the installation and deployment of your EMR package.

Base Hardware Bundle Onsite Deployment	1	Onsite engineer performs coordinated implementation of eCW standard system configuration, executes eCW install check, application install and handoff to eCW training staff. Allows hardware installation of up to 3 Desktops, 1 Tablet, 1 Printer, 1 Scanner, 1 Fax Server, and 1 Router

Total Retail Cost $11,925

eClinicalWorks   **DELL**

* Prices subject to change
* Sam's Club does not accept checks for more $20,000
* Availability of this offering is currently limited to Virginia, Illinois, and Georgia with anticipated nationwide coverage by the end of the year
* Now available in Dallas/Fort Worth, TX
* Basic Hardware Support terms and conditions may apply. Go to www.Dell.com/services/descriptions for details.

To learn more about eClinicalWorks and what it can do for you, call **866-653-1933** or e-mail **samsclub@eclinicalworks.com**.

Sam's Club - EMR Package pricing* Software Options

Lease License

SaaS Bundle	**eCW software and services bundle for provider practice-SaaS model**
Item for 1 provider	**Description for 1 provider**
Annual License Fees	1 year of leased license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology-CCHIT)-SaaS model-1 provider (eEHX, Patient Portal and eBO are available at additional charge)
Server Access	1 year of server access-1 provider
Maintenance	1 year of software maintenance-1 provider

Support	1 year of technical support- 1 provider	
Installation	2 days of installation fees-single location	
Training	5 days of training for 1 practice	
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)	
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service - 1 provide	**Total Retail $12,050**
Item for 2 providers	**Description for 2 providers**	
Annual License Fees	1 year of leased license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology- CCHIT)- SaaS model-2 providers (eEHX, Patient Portal and eBO are available at additional charge)	
Server Access	1 year of server access-2 providers	
Maintenance	1 year of software maintenance-2 providers	
Support	1 year of technical support- 2 providers	
Installation	2 days of installation fees-single location	
Training	5 days of training for 1 practice	
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)	
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service - 2 providers	**Total Retail $18,550**
Item for 3 providers	**Description for 3 providers**	

Annual License Fees	1 year of leased license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology- CCHIT)- SaaS model-3 providers (eEHX, Patient Portal and eBO are available at additional charge)	
Server Access	1 year of server access-3 providers	
Maintenance	1 year of software maintenance- 3 providers	
Support	1 year of technical support- 3 providers	
Installation	2 days of installation fees-single location	
Training	5 days of training for 1 practice	
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)	
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service - 3 providers	**Total Retail $25,050**

Purchase License

SaaS Bundle

eCW software and services bundle for provider practice-SaaS model

Item for 1 provider	**Description for 1 provider**
Lifetime License Fees	lifetime license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology-CCHIT)- SaaS model-1 provider (eEHX, Patient Portal and eBO are available at additional charge)
Server Access	1 year of server access-1 provider

Maintenance	1 year of software maintenance- 1 provider	
Support	1 year of technical support- 1 provider	
Installation	2 days of installation fees-single location	
Training	5 days of training for 1 practice	
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)	
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service- 1 provider	**Total Retail $19,650**
Item for 2 providers	**Description for 2 providers**	
Lifetime License Fees	lifetime license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology-CCHIT)-SaaS model-2 providers (eEHX, Patient Portal and eBO are available at additional charge)	
Server Access	1 year of server access-2 providers	
Maintenance	1 Year of software maintenance- 2 providers	
Support	1 year of technical support- 2 providers	
Installation	2 days of installation fees-single location	
Training	5 days of training for 1 practice	
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)	
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service- 2 providers	**Total Retail $27,900**

Item for 3 providers	Description for 3 providers
Lifetime License Fees	lifetime license fees for eClinicalWorks v8.0 EMR and PM (certified by the Certification Commission for Healthcare Information Technology-CCHIT)-SaaS model-3 providers (eEHX, Patient Portal and eBO are available at additional charge)
Server Access	1 year of server access-3 providers
Maintenance	1 year of software maintenance-3 providers
Support	1 year of technical support- 3 providers
Installation	2 days of installation fees-single location
Training	5 days of training for 1 practice
Travel	5 travel days (Airfare is extra and will be billed by eClinicalWorks direct to the practice separately)
e-prescribing (install + subscription)	installation and 1 year of e-prescribing service- 3 providers

**Total Retail
$36,150**

eClinicalWorks

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* Availability of this offering is currently limited to Virginia, Illinois, and Georgia with anticipated nationwide coverage by the end of the year
* Now available in Dallas/Fort Worth, TX
* eClinicalWorks terms and conditions may apply. Go to **eclinicalworks.com** for details

To learn more about eClinicalWorks and what it can do for you, call **866-653-1933** or e-mail **samsclub@eclinicalworks.com**.

8/31/2009